



President's Club

2021-22

TSS
Photography 

Award Trip Includes

- Round trip flight from home airport.
- All inclusive room accommodations for 3 nights.

Trip Stipulations:

Unless otherwise notified, each Franchisee will be responsible for transfers, non-qualifying meals, entry departure taxes or tariffs, incidental, adventure packages (outside of all inclusive activities), spending money, etc.

A Franchisee who cannot or does not wish to utilize the award trip **MUST** notify TSS by October 1st after the award year. A \$500 P&D credit will be issued in lieu of the trip if notified by October 1st. (No other compensation will be given in lieu of the trip.)

The award trip is non-transferable and non-exchangeable. If a Franchisee is a partnership and more than one partner wishes to attend with a guest, the additional travel arrangements must be booked as part of the group through TSS and paid in full accordingly.

After all reservations have been made, a Franchisee who is unable to utilize the award trip may be subject to cancellation fees and is responsible for sending any tickets or items back to TSS or pay for them in full.



TSS President's Club



2021-22



TSS President's Club is an exclusive club established to reward those TSS Franchisees who excel in all facets of the TSS system. Being selected into the Club is the highest level of achievement possible within the TSS organization and the most sought-after annual award.

It is an honor and a privilege to be chosen as a member of the TSS President's Club. To be considered for President's Club, Franchisees must meet Membership Requirements, as well as be in good standing with their community and exhibit exceptional leadership qualities.

Exclusive Membership Rewards

- Invitation for Franchisee and a Guest, if qualified, to accompany TSS Owners on the annual President's Club trip in the winter of 2023.
- President's Club membership award.
- Participation in the President's Club committee to help steer the future of TSS.

2021-22

President's Club Level of Achievement

- Earning award trips is primarily based on calendar year July 1, 2021 through June 30th, 2022.
- Rookies doing \$30,000 in the same time period earn a trip for one person.
- If a franchisee acquires another territory and increases the combined total by \$30,000 over the previous owner/combined total, they earn a trip for one person.
- A franchisee that increases by \$30,000 but does not reach \$100,000 earns one trip for one person.*
- \$100,000 earns a trip for one person.*
- A franchisee that increases by \$30,000 and does over \$100,000 but less than \$150,000 will earn trips for two people in one room.*
- \$150,000 earns a trip for two people in one room.
- \$200,000 earns trips for two people in two rooms.
- \$250,000 earns trips for three people in two rooms.
- \$300,000 earns trips for four people in two rooms.
- \$350,000 earns trips for four people in three rooms.
- \$400,000 earns trips for five people in three rooms.
- \$450,000 earns trips for six people in three rooms.
- Additional trips can be earned at higher volumes.
- *These award levels will also receive a \$300 lab credit to use towards airfare of a spouse/guest.
- Up to 2 franchisees who act as leaders for the TSS network by training, promoting and sharing may also be selected for President's Club and to win a trip even though they have not met all of the financial requirements.



President's Club Membership Requirements

The following requirements must be met for initial and continued membership in the President's Club.

A President's Club member must:

- Own a TSS franchise at the time the trip is taken.
- Be in good standing in their community (per Franchisee guidelines).
- Not be in receivership, bankruptcy or have any lawsuits pending either professionally or personally.
- Not have any overdue receivables with TSS/CCS.
- Attend one of the two major TSS sponsored meetings.*
- Attain the necessary "Level of Achievement" within the fiscal year.
***A 2021 Summer Meeting or the 2022 Winter Meeting.**

In addition to the above requirements, please note the following:

- P&D is calculated for orders invoiced school year July 1, 2021 through June 30th 2022. To ensure your orders invoice, submit work by June 25, 2022.
- P&D does not include plaques by the case, postage, special handling, marketing materials, credit card fees, shipping materials or HQOE. P&D does include ecommerce fees.
- Rookie -
A Franchisee is considered a Rookie until they have owned their TSS franchise for one full year.
- Resale -
An existing franchised territory sold to a new Franchisee. Franchised territory is considered a resale until the new franchise owner has owned the territory for one full year. At that time, the Franchisee will be considered a Veteran. P&D obtained by previous owner during current year does not qualify.

